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## PEARSON GLADIOLUS GARDENS

William L. Pearson, Prop.

Keysville, Virginia

We take pleasure in greeting our many friends and customers and want to thank them for their nice orders last year.

Judging by the many letters of praise, we have been made to feel there has been general satisfaction all around. We hope this is true at any rate. Limited space will permit us to quote from only one of these letters, but this one seems typical in sentiment of all the rest.

Mrs. J. E. Warren of the State Teachers College, Farmville, Va., wrote as follows: "This spring I invested \$5.00 in your bulbs and am sure there was never an investment that gave me and others so much pleasure. I divided the bulbs and sent half to a sister in eastern Virginia. We planted under different climatic and soil conditions and never have I seen such gorgeous shades and handsome spikes. Bulbs bought at other places and planted under same conditions could not compare with yours. We both look forward to having your bulbs next year." Our greatest hope is that we may continue to merit such praise. Last season was ideal for the growing of fine flowers and for maturing healthy and vigorous bulbs, so we are prepared to fill orders with the best stock that can be offered anywhere.

### Special 25% Discount

Owing to the fact that we plan to move in the near future, possibly to eastern Virginia where climatic and soil conditions are somewhat more favorable and where we can have a ready market for flowers, as well as bulbs, we are offering a 25% discount on all items in this list **provided the order is for not less than \$2.00 and received by us before March 1st.**

Please bear in mind that a change of location for a business of this kind is not an easy matter because the move must be made before the selling season ordinarily ends in order that preparation may be made for early planting at the new location. So we hope our customers will understand why we are having to limit our sales this year to the 1st of March and will get their orders in by that time.

It may be of interest to you to know that Mr. Pearson has the distinction of being the first and only gladiolus hybridist in Virginia who has won high honors at some of the largest gladiolus shows in the country. His LADY ASTOR won first prize at Rhinebeck, N. Y. and Hagerstown, Md., last year. SHENANDOAH won a Vote of Commendation at the Maryland Gladiolus Society Trial Garden and MILDRED CHANDLER also won a first at Rhinebeck, as well as an Award of Merit in Maryland Trial Garden. This one, named for the wife of Senator Chandler of Kentucky, is being offered for sale for the first time this year.

**Please read the following conditions and terms of sale before ordering:**

We will pay transportation charges on all domestic orders, but will not accept an order for less than \$1.00 unless 15c extra



is enclosed for postage and packing, as otherwise we would lose money on the transaction. Foreign orders of \$5.00 or more, prepaid. Three or more bulbs at the 10c rate, but no single item for less than 10c. We will sell 10 bulbs at 8 times the price for one. 100 bulbs at 8 times the price for 10.

All stock offered and orders accepted subject to prior sale.

Large size bulbs are 1 $\frac{1}{4}$  inch or over in diameter. Medium size are  $\frac{3}{4}$  inch to 1 $\frac{1}{4}$  inch in diameter. Both sizes make excellent spikes and blooms. Smaller sizes and bulblets are not quoted, as we have found the larger sizes are more satisfactory for the home gardener, but we can quote on these items by special request.

Now just a word about thrips. We soaked every bulb planted last year in a Bi-Chloride of Mercury solution before planting and did not see any sign of thrips. So we strongly advise such practice no matter where you buy your bulbs, even though it be claimed they have been immunized before shipment. Better play safe.

We will appreciate your orders and promise to fill them to your entire satisfaction.

## GENERAL LIST

VARIETY AND COLOR	BULBS		
	Per	Large	Medium
Alandale, deep pink .....	1	.15	.10
Albatros, tall pure white .....	10	.40	.30
Amberglow, amber yellow .....	1	.15	.10
Arethusa, ruffled apricot, cream throat .....	1	.30	.20
Ariadne, white with red blotch .....	1	.20	.15
Ave Maria, early medium blue .....	10	.40	.30
Bagdad, smoky old rose .....	10	.40	.30
Barcarole, orange salmon .....	1	.50	.25
Beacon, rose scarlet, cream throat .....	1	.15	.10
Betty Nuthall, late salmon pink .....	10	.40	.30
Blaze, new red Picardy seedling .....	1	.50	.30
Bingo, creamy sport of Picardy .....	1	.40	.25
Blue Beauty, large medium blue .....	1	.15	.10
Blue Ridge, new "sky blue" .....	1	.15	.10
Brightsides, ruffled orange and yellow .....	10	.40	.30
Charles Dickens, violet red, darker blotch .....	10	.40	.30
Chief Multnomah, large reddish smoky .....	1	.15	.10
Colossus, large pink with red feather .....	1	.10	.06
Commander Koehl, deep red .....	10	.40	.30
Conquest, salmon pink, cream blotch .....	1	.10	.06
Coral Glow, fine coral red .....	1	.25	.20
Creve Couer, orange, deeper orange blotch .....	10	.50	.35
Diane, outstanding new orange .....	1	1.00	.75
Doctor Bennett, light mauve, cream throat .....	10	.40	.30
Doctor Hoeg, large glossy maroon .....	10	.50	.35
Dream O'Beauty, fine rose red .....	10	.40	.30
Duna, beautiful flesh pink .....	10	.40	.30
Early Melody, pinkish lavender .....	10	.40	.30
Edith Robson, salmon pink, red throat .....	10	.40	.30
Flare, scarlet red .....	1	.15	.10



VARIETY AND COLOR	BULBS		
	Per	Large	Medium
Gloriosa, light scarlet, cream throat .....	10	.40	.30
Golden Chimes, ruffled soft yellow .....	10	.40	.30
Irak, silvery gray sport of Bagdad .....	1	.15	.10
Isola Bella, large light lilac, ruffled .....	1	.15	.10
Ivory Keys, fine frilled white .....	1	.60	.40
Jalna, fine smoky, slate gray and salmon .....	10	.80	.50
Janet, smoky satiny old rose .....	10	.40	.30
J. S. Bach, fine orange salmon .....	10	.60	.40
<b>Lady Astor, fine orange salmon .....</b>	<b>1</b>	<b>.50</b>	<b>.30</b>
<b>Lady Astor .....</b>	<b>10</b>	<b>3.50</b>	<b>2.50</b>
Lavinia, deep pink .....	1	.15	.10
Lotus, soft light pink, cream throat .....	10	.40	.30
Lucifer, orange scarlet .....	10	.40	.30
Lights of Gold, ruffled salmon pink, yellow throat .....	10	.40	.30
Maid of Orleans, finest commercial white .....	10	.40	.30
Margaret Beaton, beautiful blotched white .....	1	.40	.30
Margaret Fulton, lovely coral pink .....	10	.40	.30
Marmora, smoky slate gray .....	10	.40	.30
Mary Ansteen, salmon rose .....	10	.50	.35
Mary Elizabeth, ruffled orange white .....	10	.40	.30
Mauve Magic, nice mauve shade .....	10	.40	.30
<b>Mildred Chandler .....</b>	<b>1</b>	<b>3.00</b>	<b>2.00</b>
<b>Mildred Chandler, orange red with tangerine throat .....</b>	<b>10</b>	<b>25.00</b>	<b>15.00</b>
Morocco, dark velvety maroon .....	10	.40	.30
Mother Machree, golden gray-orange smoky .....	10	.40	.30
Mrs. Anna Pfitzer, beautiful creamy white .....	10	.40	.30
Mrs. Ray P. Chase, white, cream throat .....	10	.40	.30
Mr. William Cuthbertson, soft salmon rose .....	10	.40	.30
Myrna, fine, new ruffled white .....	1	.75	.50
New Era, nice ruffled pink .....	1	.15	.10
Nola, deep pink, white midrib .....	1	.15	.10
Our Selection, smoky salmon rose .....	10	.40	.30
Pelegrina, deepest blue .....	10	.40	.30
Picardy, very fine salmon pink .....	10	.40	.30
Prairie Gold, bronzy yellow .....	10	.40	.30
Red Lory, blotched rose red .....	10	.40	.30
Red Phipps, light scarlet red .....	10	.40	.30
Rima, pale lilac and rose .....	1	.10	.06
<b>Roanoke, cream to delicate orchid .....</b>	<b>1</b>	<b>3.00</b>	<b>—</b>
Roi Albert, popular smoky rose .....	10	.40	.30
Rose Marie Pfitzer, cream, flecked pink .....	10	.60	.40
Rosa Van Lima, exhibition light pink .....	1	.25	.15
Royal Pink, fine rose pink .....	1	.10	.06
Saraband, brownish red, yellow blotch .....	10	.40	.30
Schwabin Girl, pure light pink .....	10	.40	.30
Schubert, creamy pink, scarlet blotch .....	10	.40	.30
<b>Shenandoah .....</b>	<b>1</b>	<b>.50</b>	<b>.30</b>
<b>Shenandoah, fine smoky, autumn leaf colors .....</b>	<b>10</b>	<b>3.50</b>	<b>2.50</b>
Shirley Temple, large ruffled cream .....	10	.60	.40
Spirit of St. Louis, orange saffron .....	10	.40	.30
Star of Bethlehem, large pure white .....	10	.40	.30
Surfside, good tall white .....	1	.50	.35
Sweetheart, soft pink, cream throat .....	10	.40	.30
Token, salmon, cream yellow throat .....	10	.40	.30
Utopia, pure pink .....	1	.50	—
Vagabond Prince, mahogany brown, flame blotch .....	1	.15	.10

VARIETY AND COLOR	BULBS		
	Per	Large	Medium
Wasaga, ruffled clear apricot .....	10	.40	.30
Wings of Song, very fine light pink, white throat .....	1	.40	.25
Wurtembergia, bright red, cream blotch .....	10	.40	.30
Zauberflote, early peach rose, red blotch .....	1	.10	.06
General Mixture, all colors of our selection .....	\$2.00 per 100		
Select Mixture, your choice from varieties above priced at 10 for 40c .....	\$3.00 per 100		

All varieties shown in bold type are our own originations.

62.80  
c/1341/2  
**Pearson Glad Gardens**

William L. Pearson, Prop.

Keysville, Virginia



U. S. DEPARTMENT OF AGRICULTURE,

WASHINGTON, D. C.

BUREAU OF PLANT INDUSTRY  
Fruit and Vegetable Crops and Diseases

**M. R. N**

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